



bringing ideas to life

Full-service pharmaceutical and
nutraceutical contract manufacturing



Swiss excellence



a Boehringer Ingelheim Group company

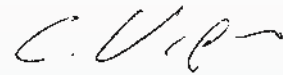
The power of a good idea

We built our Swiss pharmaceutical company on one idea over 60 years ago, so we know first hand the enormous potential of ideas.

Our success, and accumulated experience and expertise, means we are able to offer a complete suite of manufacturing facilities and services to others who wish to bring their idea to fruition.

Ginsana Industrial Business (IB) allows you to realise your idea quickly, thoroughly and effectively. We look forward to supporting you in reaching your goal.

Dr Cesare Viganò
Director of Operations



What do we mean by Industrial Business?

In essence, Ginsana IB provides many of the advantages of a large organisation, such as state-of-the-art equipment and facilities, but with the highly efficient processes and personalised service of a small, more flexible organisation.

This unique combination means you will benefit from the very latest technology, an extraordinary team of scientists, production, legal and administrative experts, and industry know-how that is second-to-none. On top of this is Ginsana IB's commitment to business process excellence and competitive pricing.

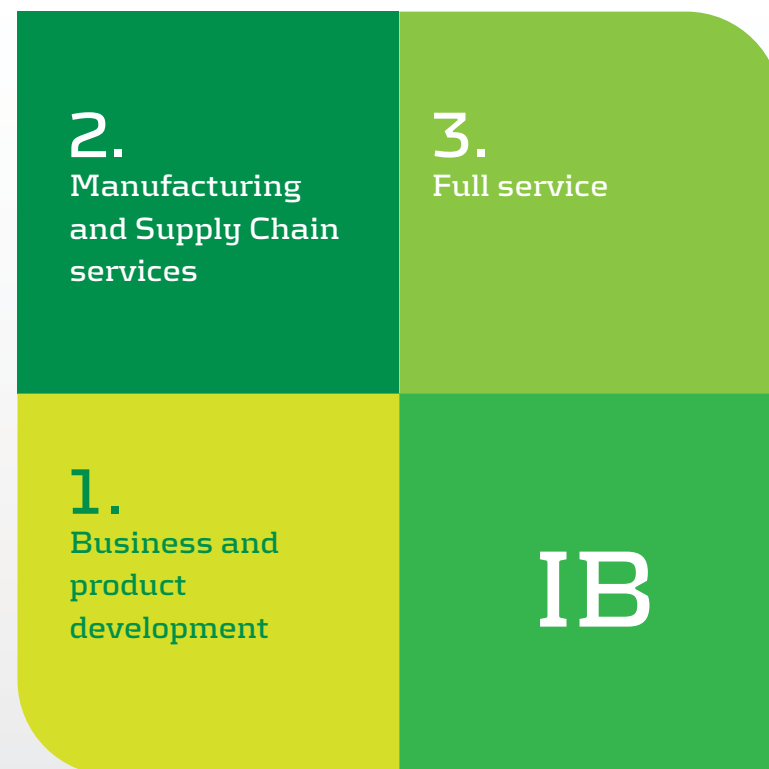
Ginsana IB is a Boehringer Ingelheim Group company. This association with one of the world's leading pharmaceutical companies ensures exacting standards and reliability that will give your project the best chance to realise its full potential.

On the following pages, we will show you how...



Reliable partnering, inspiring opportunities

Our competencies encompass the entire range of the business process, ensuring you expert handling at every stage from research and development to product distribution.



1. Business and product development

Innovation

Feasibility and product analysis research
Formulation studies
Galenic and analytical development

DRA

All regulatory authority documentation

Compliance with local and international health authority procedures or other international bodies for product registration

Medicine

Drug and food composition evaluations
Ingredient analysis for mono & multi preparations

2. Manufacturing and Supply Chain services

Logistics

Procurement and planning
Inventories and global supply
Logistics network design
Access to international network

Production

State-of-the-art work centres
Extensive liquid, semi-solid & solid form capabilities
High flexibility

Packaging

Complete range of services
Automated and flexible solutions
Management of small to large batch orders
Highly customised options

Quality and Environment

Quality, safety and environmental management
Full compliance with GMP and international standards

Analytical services

Physical, chemical & microbiological analysis
State-of-the-art technology
Advanced methodologies

3. Full service

Innovation

We can develop your ideas and run your business while you focus on strategy, sales and growing your business

Product portfolio management
Customised and modular options
Full value chain management
Business process excellence & competitive prices

Ginsana provides a "Full Service Solution" enable you to outsource all your scientific and operational services

Manufacturing, the IB way

The three-part IB process is our particular way of approaching the market. As we know our clients often have different needs, you may choose to use just one, two or all phases of the process. You may also choose to use all three phases but emphasise one particular phase to complement your project's requirements.



Core product capabilities

With our first-class research and development and manufacturing facilities, we offer an extensive product range to suit your requirements.



We have a comprehensive selection of product capabilities in liquid, semi-solid & solid forms

Presentation counts

Of course, every product must be packaged using the safest, most effective and cost-efficient solution. We offer a variety of options that will ensure your product is looked after in the best possible way and meets relevant legislative expectations.

Blister and/or solids into sachets

Solids in blister seals

Alu/PVC-PVDC, Alu/Alu and PP

Personalisation of final packaging

Shrinking, bundle-pack, tamper evident...

Solids in plastic bottles or containers

Solids in glass bottles

Packaging

Liquids in glass/plastic bottles

Facilities for current and future demands

We believe in the importance of staying abreast of the latest developments and technological advances. This commitment is reflected in our facilities that feature the very latest laboratory and production equipment.

We are seeking new ways to progress. Only those who have courage, initiative for new ideas, who are open to compete and are ready to offer expertise, competence, efficiency and effectiveness can deliver precisely the support you require.

We can offer our partners a long-term perspective and stability while adapting to a competitive, fast-changing environment.



Expanding our horizon for you

We take note of our clients' needs and plan to meet them. At Ginsana IB there is always a new development in the pipeline to extend our service and production range.

We have been, and will continue to be, recognised as a leading manufacturing and services company within the pharmaceutical and nutraceutical industry.

A partner who cares

Choosing Ginsana IB to transform your idea into reality means you can rest assured your project will be handled with the greatest diligence.

Our sound industry experience, flexibility and innovation, together with our Boehringer Ingelheim Group alliance, ensure the benefits of extensive know-how and proven solutions.

Key staff



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